



Small Business Resources

Collin and North Central Texas SBDCs

The Colony Chamber of Commerce
August 18, 2022





Since 1986, the North Central Texas SBDC, and since 1989, the Collin SBDC have had partnerships between the U.S. Small Business Administration, the State of Texas and their local community colleges. They promote economic development throughout Denton, Cooke, Montague, Collin and Rockwall counties by:

- Conducting research;
- Advising and training business people in managing, financing, operating and growing businesses;
- Providing comprehensive information services and access to experts in a variety of fields; and
- Developing and maintaining partnerships

Overall Purpose





AMERICA'S SMALL BUSINESS DEVELOPMENT CENTER NETWORK CREATES BUSINESSES, JOBS, AND SALES...24/7...



every 9 minutes

a new job is created in the U.S. by an SBDC in-depth client



every 17 minutes

\$100,000 in financing is obtained by SBDC in-depth clients



every 15 minutes

\$100,000 in new sales are generated by SBDC in-depth clients



every 45 minutes

a new business is opened by an SBDC in-depth client.





Collin Small Business Development Center

ADVISING

- Financial Projections and Assumptions
- Business Expansion Plans
- Understanding Markets
- Industry Analysis
- Start-Up Advice
- Buy/Sell Strategies
- Sales Tactics

TRAINING

- How to Start a Small Business
- How to Fund a Small Business
- Legal Aspects of Starting a Business
- Marketing Strategies and Tactics
- IRS Tax Workshop

BUSINESS RESEARCH

- IBISWorld
- BizMiner
- Data Axle
- BizComps
- PrattStats
- International Society of Business Appraisers
- Food Marketing Institute

Collin SBDC makes the growth process easier for all types of small businesses.

www.CollinSBDC.com





North Central Texas Small Business Development Center

ADVISING

The SBDC offers individual advising at no cost in such areas as new business feasibility and start-up, business plan preparation, financial management, and general management strategies for small businesses engaged in retail, service manufacturing and wholesale industries

TRAINING

The SBDC offers free and low-cost workshops, seminars, and courses geared to the needs of small businesses. Utilizing qualified professionals recruited from the business world, the SBDC provides hands-on, expert instruction on varied business topics.

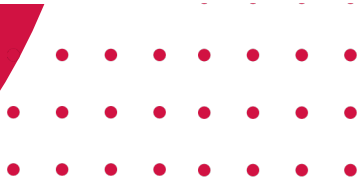

INFORMATION

The SBDC has access to a wide range of information for business success. Let us give you that extra advantage needed in today's competitive business environment. The SBDC can provide business with information concerning contracting with government, international trade, intellectual property protection, and technology transfer.

We are a Resource

www.
<https://www.nctc.edu/sbdc.com>





Cross Timbers Procurement Technical Assistance Center: CTPTAC is one of over 90 Procurement Technical Assistance Center (PTAC's) in the US, and one of 9 Regional Centers in Texas. CTPTAC currently has the largest territory in Texas with 60 counties to provide technical assistance for government contracting to small businesses. CTPTAC's client base in Central Texas is 65 out of a potential 3,092 businesses and in East Texas, 16 out of a potential 2,488 businesses. This partnership will expand services to better reach/impact more businesses in East and Central Texas.

Skills for Small Business Program: Through the Texas Workforce Commission (TWC) Skills for Small Business program, up to \$2 million from the Skills Development Fund is dedicated to the backbone of Texas' business community—our small employers. Small businesses can apply to TWC for training offered by their local community or technical college, or the Texas A&M Engineering Extension Service (TEEX). TWC processes the applications and works with the college to fund the specific courses selected by businesses for their employees.

<http://www.score.org/>: Service Corps of Retired Executives available to mentor local small businesses. SCORE helps small business people through mentoring and training. Volunteer Mentor/Counselors bring decades of experience in a variety of business disciplines and industries. This is a free service.

Resources





[SBA Lender Match](#): Lender Match is a tool that small businesses can use to identify potential lenders in their communities, and serves as a matchmaker bringing together entrepreneurs and SBA lenders to help increase their access to capital.

Community College Systems: [North Central Texas College](#) and [Collin College](#) provide a variety of professional development courses. Courses are offered on a noncredit basis and provide essential career skills training.

[State of Texas Governor's Small Business Resource Portal](#): The Governor's Small Business Resource Portal will provide you with the most relevant resources and contacts to help you find success. This important tool offers a customized list of useful business resources to assist you in starting or growing your business in Texas.

[IRS Online Tax Calendar](#): View due dates and actions for each month. You can see all events or filter them by monthly depositor, semiweekly depositor, excise, or general event types. Visit this page on your Smartphone or tablet, so you can view the Online Tax Calendar on your mobile device. You can also have your Calendar reminders sent to your email inbox via RSS Feeds one or two weeks in advance of when a form or payment is due.

Resources





[Reference USA - Data Axel:](#) Reference USA is a business and residential information database. This database can be used for reference and research. Reference USA databases: Business Databases. - U.S. Businesses. Contact your local library for possible free access.

[Bplans:](#) Bplans contains the largest single online collection of free sample business plans. In addition, it has helpful tools and guides to help you manage your business better. Bplans includes practical advice on planning, interactive tools and calculators, and publishes daily advice that will help you grow your business.

[US Bureau of Labor Statistics:](#) The Bureau of Labor Statistics measures labor market activity, working conditions, price changes, and productivity in the U.S. economy to support public and private decision making.

Other Online Articles and Resources:

- [Entrepreneur Magazine](#)
- [Inc Magazine](#)
- [U.S. Small Business Administration](#)

Resources





Denton, Cooke and Montague Counties



Collin and Rockwall Counties



Connect with Us



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<https://www.nctc.edu/sbdc>

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